

REQUEST FOR PROPOSAL FOR SERVICES

LRPS-NHA-2014-9113114

18 August 2014

UNITED NATIONS CHILDREN'S FUND (UNICEF)

Wishes to invite you to submit a proposal for

Request for Proposal (RFP) to Support facilitation of orientation program for retailers and Bazar committee members and monitoring use of communication materials and RTK by retailers.

1. Sealed Bids are invited for the above mentioned services as per the attached RFP and Terms of Reference, Terms and Conditions, Special Terms and Conditions. The Bid must be securely sealed and submitted on or before 11:00 hours on Thursday, 04 September 2014. Mailed Bids or hand-delivered Bids will be placed in the Bid Box located in the Reception Area (3rd Floor) of UNICEF Office building. Organizations must submit the Technical and Financial proposals of this RFP/Bid in the following manner:

a) Should provide three (3) copies of technical proposal and one (1) copy of financial proposal duly signed and stamped with the organization seal. Technical and Financial proposals should be packed in separate envelopes and marked with proper markings (RFP No., title, proposal type, no. of copies etc.).

b) These 2 (two) packages should be over packed in a bigger envelope and sealed. This finally packed envelope should have clear markings i.e., RFP No., title, number of copies provided and should be addressed to the Chief, Supply & Procurement Section, UNICEF-BCO, BSL Office Complex, 1 Minto Road, Dhaka-1000.

NOTE: Bids will not be considered unless submitted in a sealed envelope with proper/clear markings.

2. No Pre-Bid briefing will be arranged for this RFP. Therefore, if required, Bidders are requested to forward their request for additional information or clarification in writing to the email addresses: nhaque@unicef.org by Tuesday, 26 August 2014.

3. Please note no RFP will be accepted after the stipulated closing date and time: Thursday, 04 September 2014 by 11:00 hours (no public opening for RFP). In the event the bid submission cannot take place due to reasons beyond control of UNICEF e.g. general strike/ hartal or any other; it would be postponed till next working day at the same time 11:00 hrs.

4. Please acknowledge receipt of this RFP and indicate whether or not you intend to submit a proposal, maximum within one week from the issuance date of the RFP (emailing to nhaque@unicef.org). Continuously not responding in 3 cases will automatically terminate the Bidder from UNICEF's bidders list.

5. All technical proposals will be evaluated using the evaluation criteria as indicated under Section 6 of the attached document. Bidders are advised to devote chapters of their submissions to demonstrate each of the criteria and be consistent with the tasks detailed in the TOR under Section 3. Bidders are advised to avoid submitting brochures and pamphlets that have no direct bearing on the requirements under this RFP.

6. Any Contract resulting from this RFP shall be governed by UNICEF's General Terms and Conditions and any other Specific Terms and Conditions detailed in this bid document.

7. In all correspondence the bidder must refer to: LRPS No. 2014-9113114.

18 August 2014

(UNICEF)

of a donation program for retailers and Bazar
in various materials and RTK by retailers.

as per the attached RFP and Terms
and Conditions. The Bid must be securely
sealed and dated 14 September 2014. Mailed Bids
should be submitted to the Reception Area (3rd Floor) of
the UNICEF-BCO, BSL Office.

and one (1) copy of financial proposal
should be submitted. Financial proposals should
be marked with "RFP No. 1" and the proposal

in a bigger envelope and sealed. This finally
envelope should be marked with "RFP No. 1" and the number of copies provided and
submitted to the Reception Area, UNICEF-BCO, BSL Office.

envelope with proposer's

envelopes are required. Bidders are
requested to provide information in writing to the email

and date and time: Thursday, 04
September 2014. In the event the bid submission
deadline is extended, the general strike or any
other event that may affect the submission
deadline, the deadline for submission will be
extended accordingly. If you intend to submit a
bid, please email the RFP (referring to
the RFP) to odanov@unicef.org to automatically terminate the

as indicated under
the terms and conditions of their
bids detailed in the
envelopes that

Terms and
Conditions

THIS REQUEST FOR PROPOSAL FOR SERVICES HAS BEEN:

Prepared By:

Nasreen E. Haque

Date: *18/8/2014*

Nasreen Haque

(To be contacted for additional information, NOT FOR SENDING PROPOSALS)

Email : nhaque@unicef.org

Approved By:

[Signature]

Date: *18/08/2014*

Mark Okingo

REQUEST FOR PROPOSAL FOR SERVICES FORM

This FORM must be completed, signed and returned to UNICEF.
Proposal must be made in accordance with the instructions contained in this Request for Proposal for Services (RFPS).

TERMS AND CONDITIONS OF CONTRACT

Any Contract resulting from this RFPS shall contain UNICEF General Terms and Conditions for Institutional and Corporate Contracts and any other Specific Terms and Conditions detailed in this RFPS.

INFORMATION

Any request for information regarding this RFPS must be forwarded by email to the person who prepared this document, with specific reference to the RFPS number.

The Undersigned, having read the Terms and Conditions of RFPS No.

LRPS-NHA-2014-9113114 set out in the attached document, hereby offers to execute the services specified in this document.

Signature: _____

Date: _____

Name & Title: _____

Company: _____

Postal Address: _____

Tel No: _____

Fax No: _____

E-mail Address: _____

Currency of Proposal: _____

Validity of Proposal: _____

Please indicate which of the following Payment Terms are offered by you:

10 Days 3.0% _____ 15 Days 2.5% _____ 20 Days 2.0% _____ 30 Days Net _____ Other _____

1.0 BACKGROUND

1.1 Iodine Deficiency still is a severe public health issue in Bangladesh. Every four in 10 school-aged children and women are suffering from iodine deficiency, and the trend appears to be rising. Around 33% households are not aware about benefits of iodized salt. Iodine is present in the salt of 80 % of households, however, slightly over 57% of households use adequately iodized salt. One-fourth of households use widely available “open” (non-iodized) salt, where usage of non-iodized salt is higher among the poorest households” and use of open salt is associated with lower iodine nutrition.

Government is implementing salt iodization program more than decades. Ensuring quality control at production level, prevent penetration of industrial salt in edible salt market, use of open salt, fraud packaging, lack of law enforcement are key challenging issues for Universal Salt Iodization (USI) program in Bangladesh.

UNICEF is supporting Ministry of Industries since 1981 for implementation of the salt iodization program in Bangladesh. Bangladesh USI country team has decided to implement Retailer Rapid Test Kits (RTK) strategy, low cost intervention, successfully implemented in Kazakhstan. The objective of Retailer Rapid Test Kit strategy is to eliminate non-iodized salt from the market by preventing fraud packaging, penetration of industrial salt in the edible salt market through increasing knowledge, creation of demand and monitoring by local government authorities at the retailer and community levels. As per USI country work plan, UNICEF will provide technical and financial support to the CIDD project for implementation of Retailer Rapid Test Kits Strategy. The strategy will be implemented in two phases. In phase I, the strategy will be implemented at 21 upazilas of selected seven UNDAF districts (list attached as **Annex 1**) and in Phase II, at new 43 upazilas from eleven districts including five districts of Phase I (list attached as **Annex 2**). In this way, the strategy will be implemented in a total of 64 upazilas under fourteen UNDAF districts.

Full implementation of the RTK strategy has been started from beginning of June 2014 and will include:

- Ensuring accountability of Local Government to monitor the salt market in the district
- Ensuring the involvement of Ward Development Committees in demand creation and monitoring of iodine adequacy at community level
- School orientation for promoting salt testing at household level
- Establishing the role and responsibility of retailers in meeting community demand through selling adequately iodized salt as well as ensure it by using Rapid Test Kits
- Ensuring accountability of Bazar (market) Committees for monitoring the salt market in the community

This TOR is to select and engage a full time social communication agency for orientation of retailers and Bazar Committee members at 64 upazilas under fourteen selected UNDAF districts. Around 6400 retailers will be reached through this program. The orientation program for retailers will ensure adequate understanding on their roles and responsibilities to meet community demand through selling adequately iodized salt. Orientation program will also include training on salt testing using RTK and documentation of salt testing results using a simple record keeping form. The orientation program for Bazar Committee members will ensure adequate understanding of members of Bazar Committee on their accountability of monitoring salt market and ensure adequately iodized salt marketing in the community. Retailers and Bazar Committee member will receive orientation on iodine nutrition and use of RTK once during the “Retailers RTK strategy Implementation” period but will link with other mass and community level communication activities.

Methodology for selection of retailers and Bazars for orientation and monitoring of RTK use:

Selection of retailers for orientation:

CIDD project already listed five big bazars from each upazila based on agreed criteria by CIDD project stakeholders. Agency will select retailers from 320 selected bazars of 64 upazilas. UNICEF will provide list of selected bazars.

It is estimated that maximum 20 retailer shops are available in a big bazar. Through this orientation program, it is expected that total 6400 retailers will be reached. The half-day orientation program will be organized in batches at upazila level, so retailers from the selected big bazars will be invited. A maximum of 50-60 participants will participate in a batch. Due to time limitation the agency will be required to arrange two orientation programmes in a day for a upazila and simultaneously arrange another two orientation programmes in a day for another upazila.

Selection of bazar committees for orientation:

The CIDD project already listed the five largest bazars from each upazila. The agency will randomly select two bazar from the five bazars and organize a bazar committee orientation in each of the 64 upazilas. Due to limitation of resource program will not able to reach all bazar committees of each upazila.

Monitoring use of communication materials and documentation of RTK testing results:

After completion of orientation programme and distribution of communication materials and Rapid Test Kits (RTK) among retailers, the agency will conduct monitoring visits to a randomly selected sample of at least 20% of retailers (i.e. 1,280 retailers) who received orientation and ensure at least four retailers from each bazar. Monitoring will be conducted following the monitoring tools to be developed by the agency.

2.0 PURPOSE/OBJECTIVE OF THE ASSIGNMENT:

This RFP is being issued to select and contract a full service social communication agency to provide following services (listed under specific scope of work) to ensure elimination of non-iodized salt from edible salt market.

Specific scope of work:

- Develop Retailer orientation module in coordination with CIDD project and UNICEF
- Conduct a total of 128 orientation workshops with selected 6,400 retailers in 13 districts using a standard orientation module. Minimum 100 retailers should be covered from each upazila. Modality of orientation will be proposed by selected agency
- Facilitate orientation of Bazar Committee in 13 districts using existing Bazar Committee orientation module. Two Bazar will be selected from already selected five bazars per upazila
- Distribute communication materials and RTK to all trained retailers of selected upazilas
- Develop monitoring tools in coordination with the CIDD project and UNICEF;
- Monitor use of communication materials and documentation of RTK testing results at a randomly selected sample of 20% of retailers (i.e. 1,280 retailers) who received orientation.
- Share implementation report with CIDD project and UNICEF.

3.0 TERMS OF REFERENCE:

3.1 Description of Assignment: Following the key tasks listed below

Tasks	End Product/deliverables	Time frame
1. Briefing from CIDD project and UNICEF about the assignment and finalize detailed implementation plan	Prepare draft implementation plan	5 working days
2. Field visit in eight salt zones to update the implementation plan and work in a team	Field visit completed for planning Final implementation plan submitted	10 working days
3. Review / finalize the existing Bazar Committee orientation module, develop and finalize orientation module for retailers and RTK testing documentation form	Final orientation module for retailers and Bazar committee available for use RTK testing documentation form available for retailer use	10 working days Simultaneously with previous task
4. Conduct a total of 128 orientation workshops with retailers as per approved modality and distribute communication materials and RTK to retailers	Orientation of retailers completed at 13 UNDAF districts and accomplishment report submitted.	104 working days (5 months)
5. Conduct a total of 65 orientation workshops with Bazar Committee members	Orientation of Bazar Committee members completed	Simultaneously with previous work
6. Monitor use of communication materials and documentation of RTK testing results at a randomly selected sample of 20% retailers (i.e. 1,280 retailers) who received orientation and ensure at least four retailers from each bazar.	Monitoring report submitted	22 working days
7. Prepare final implementation report	Final report submitted	5 working days
Total working days		156 days

3.2 Time line: 7.5 months or 156 working days from the starting date of the contract. **The time frame against each task is indicative and the bidders may approach an alternative justified time-frame, it considers more appropriate – keeping the total duration same.**

3.3 Duty station: Implementation at selected upazilas under 13 UNDAF districts.

4.0 CONTRACTUAL PROCESS

4.1 PROCEDURE AND RULES

The schedule of the contractual process is as follows:

Submission of Proposal:	By 11:00 hours Thursday 4 September 2014
Contract issued:	2-3 weeks from submission of proposal

PLEASE NOTE NO BIDS WILL BE ACCEPTED AFTER THE STIPULATED CLOSING TIME AND DATE.

5.0 GENERAL INSTRUCTIONS TO BIDDERS

This RFP, along with responses thereto, shall be considered the property of UNICEF and the responses will not be returned to the agency or originators.

In submitting to this proposal the agency agrees that it will accept the decision of UNICEF as to whether its proposal meets the requirements stated in this RFP. Kindly note the proposals are reviewed by an independent Task Force, approved by the Senior Management, in line with the evaluation criterion indicated in Section 6.

5.1 FORM OF PROPOSAL

Proposal must be submitted in English Language in the manner as requested in accordance with Sections 6, 13 and 14. The submission must be forwarded by a duly signed covering letter on the agency's headed paper, with initial on each page of the agency's response to this RFP. A duplicate copy of the bid document and offer should be kept by the agency for record.

5.2 PROPOSAL CHANGE POLICY

UNICEF reserves the right to make minor revisions to this Request for Proposal.

All formal changes/alterations to, or requests for, clarification of this RFP must be submitted in writing by fax/e-mail to the Contracts Officer, Supply & Procurement Section (nhaque@unicef.org) **within 26 July 2014**. Information provided verbally will not be considered a fundamental change and will not alter this RFP. Erasures and other changes in the Proposal must be explained or noted over the authorized signature of the agency.

5.3 ERRORS IN PROPOSAL

Agency must examine all information and all other instructions pertaining to the Proposal and failure to do so will be at the agency's own risk, and agency cannot secure relief on the plea of error in any Proposal.

5.4 WITHDRAWAL OF PROPOSAL

Proposals may be withdrawn on written request received from the agency, by hand delivery, post, fax or e-mail, prior to the time fixed for opening. Negligence on the part of the agency in preparing the proposal confers no right for the withdrawal of the proposal after it has been opened.

5.5 MARKING AND MAILING OF PROPOSALS

Proposals must be securely sealed in an envelope with clear marking on the outside indicating the RFP number and assignment title, and should be submitted on or before the closing time to the UNICEF, as indicated.

5.6 TIME FOR SUBMITTING PROPOSAL

5.6.1 Proposals received prior to the time of the Submission will be kept secured and unopened.

5.6.2 No responsibility will be attached to an officer for the premature opening of a proposal, which is not addressed and marked properly.

5.7 HARTALS (STRIKES)

Should hartal(s) be declared on the RFP closing day the closing and opening of this RFP will automatically be deferred to the first working day after the hartal(s). The time of day for closing and opening the Bid will remain unchanged.

5.8 REJECTION OF PROPOSALS

5.8.1 UNICEF reserves the right to reject any or all proposals, to waive any informality in the proposal and unless otherwise specified by UNICEF or by the agency, to accept any item in the proposal if it is in the interest of UNICEF to do so.

5.8.2 UNICEF reserves the right to reject any proposal of an agency (a) who has previously failed to perform properly on quality of service on time in contracts of a similar nature, or a proposal of an Agency (b) who in the opinion of UNICEF is not in a position to perform the contract on the basis of the information becomes available during the review process.

5.9 PROPOSAL PREPARATION COST

UNICEF shall not be held responsible for any costs incurred by the agency in the preparation of the proposal and/or in connection to this RFP.

5.10 AWARD OR ADJUDICATION OF CONTRACT

5.10.1 Contract will be awarded to the agency that submits the most responsive offer that provides UNICEF with the overall best optimum combination of quality of project execution and price. The evaluation will be conducted in two phases; technical evaluation and financial evaluation as explained in 5.9.3 to 5.9.5. UNICEF reserves the right to call only agencies whose bids meet the technical requirements to make a presentation in order to clarify any queries/questions. The call to an agency to make a formal presentation does not guarantee that UNICEF will award the Contract to that agency. This is to note that UNICEF reserves the right to split the award if benefits to be gained are in the interest of the Project or the Organization.

5.10.2 Proposals will first be evaluated by UNICEF for compliance with the mandatory requirements of this RFP. Mandatory requirements will be indicated throughout this RFP by the words “mandatory”, “shall”, “must” or “will” in regard to obligations on the part of the agency. Proposals deemed not to meet all of the mandatory requirements will be considered non-compliant and rejected at this stage without further consideration.

5.10.3 The technical proposal will be opened and evaluated to determine its responsiveness and compliance, while the sealed envelope containing financial proposal will remain unopened. Only those proposals that have not been rejected will be evaluated in accordance with this RFP.

5.10.4 Agencies whose technical proposals meet the requirement of this RFP (**receiving 60% or above marks out of 100 points**) shall be invited to make an oral presentation, if needed to further demonstrate the Agency's technical capacity and capability to deliver the tasks as outlined in this RFP. Proposals not meeting this minimum requirement will not be given further consideration.

5.10.5 Financial proposals of Agencies, only whose technical proposals are compliant with the requirements RFP, will be opened and compared for its competitiveness. The companies should ensure that all pricing information is provided in accordance with the format as described in this RFP.

5.10.6 UNICEF reserves the right to enter into negotiation with the selected Agency to discuss its financial offer, if it deems necessary.

5.10.7 At any stage of the evaluation of technical and financial offer UNICEF may request clarification from the potential bidders on any aspect of its proposal to seek clarification, if it deems necessary but will not allow any agency to make material changes to its original submissions.

5.10.8 Contracts will be governed by UNICEF's Rules and regulations.

6.0 TECHNICAL EVALUATION CRITERIA:

6.1 All technical proposals will be evaluated using the evaluation criteria as indicated below. Bidders are advised to devote chapters of their submissions to demonstrate each of the criteria and be consistent with the tasks detailed in the TOR under Section 3. Bidders are advised to avoid submitting brochures and pamphlet that have no direct bearing on the requirements under this RFP.

Category	Points allocated to each factor
6.1 Organizational Capacity and Quality Control	(10)
<p>6.1.1. Credential of the organization in terms of reliability, experience and capacity:</p> <p>a) Organization profile in relation to Recruitment, staffing and personnel management & effective system including adequate logistical capacity to complete the assignment successfully specifically within the specific duration, as detailed in the TOR under Section 3.</p>	5
<p>b) A brief introduction and overview of the assignment showing knowledge and understanding of the proposed project. Under this item quality of the presentation of the entire proposal will also be scored.</p>	5
<p>6.1.2: Adequacy of the proposed work plan & approach</p> <p>i. Approach</p> <p>a) Scope of proposed methodology for managing the assignment including (i) Planning and finalization of the implementation plan, (ii) develop and finalize orientation module for Retailers and Bazar committee and the RTK testing documentation form, (iii) conducting orientation workshops with Retailers and Bazar Committee members, (iv) monitoring use of communication materials and documentation of RTK testing results and (v) preparing monitoring reports and the final report (This should be consistent with the tasks detailed in the TOR under section 3).</p>	20
<p>b) Proposed quality control mechanism to timely organize the orientation workshops, ensuring the effectiveness, oversight and supervision.</p>	5
<p>c) Risk management & flexibility of proposal in context of possible needs to make changes regarding time, duration, location and kind of activities.</p>	5
<p>ii. Planning & Schedule:</p> <p>a) Technical knowledge & Service Efficiency/appropriateness of the implementation team; adequate and right staff combination in relation to the respective expected outputs of the assignment (pls. see TOR under Section 3 and qualification of the team members under section 14).</p>	15
<p>b) Quality of proposed implementation plan with time table and key possible indicators i.e. how the agency will undertake each task listed in the TOR under section 3 for timely completion of the assignment with quality output and client's satisfaction.</p>	15

Category	Points allocated to each factor
6.1.3: Expertise of the organization :	(30)
a) Evidence/experience in strategy development, planning and implementation of large-scale social communication activities including development of various communication materials for conducting orientation and monitoring tools etc.	10
b) Demonstrable experience in providing logistical support in managing large scale programmes at District and upazila levels.	10
c) Demonstrable experience and competency in working with large stakeholder group (UN, international development organisations, government departments, NGOs, etc.) in planning and development of communication materials with similar scope and complexity of this assignment.	10
Total Marks	100

The final selection of the Contractor will be based on a quality and cost basis with weightage of 60% of the technical proposal and 40% of the financial proposal.

7.0 VALIDITY OF PROPOSAL

It is desirable that cost or rates quoted be valid for providing of services mentioned in this Proposal for a period of one twenty (120) days. The validity of prices quoted must be clearly indicated on the Financial Proposal. It is understood that the fixed-rate arrangements may be extended for periods beyond the one year duration subject to mutual agreement of both parties.

8.0 EVIDENCE OF COMPLIANCE

Payment to the agency or acceptance of output shall not be construed as evidence that the services, goods or materials received are complete, satisfactory or in accordance with the agency obligation, and the agency shall not thereby be relieved or discharged from performing any obligation under this Arrangement.

9.0 INDEMNIFICATION

The agency shall indemnify, hold and save harmless and defend at its own expense UNICEF and its personnel from and against all suits, demands and liability of any nature or kind, including cost and expenses arising out of acts or omissions of the individual/agency, its personnel or others responsible to the Agency for the performance of any of the terms and conditions of this Arrangement.

10.0 ADDITIONAL INFORMATION

Any information which the bidder may consider necessary to the guarantee or to clarify service methods hereby may be included provided it is referral to in the Bid and clearly identified.

11.0 RIGHTS OF UNICEF

11.1 In case the agency fails to provide the service or perform under the terms and condition of the contract by the agreed delivery date and dates, UNICEF may, after giving the agency reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following right:

11.1.1 obtain all or part of the service or output from other sources or agency, in which event UNICEF may hold the agency responsible for any excess cost occasioned thereby.

11.1.2 refuse to accept all or part of the service or output.

- 11.1.3 terminate the contract.
- 11.1.4 Contact any or all references supplied by the organisation.
- 11.1.5 Request additional supporting or supplementary data (from the organisation)
- 11.1.6 Accept any proposals in whole or in part
- 11.1.7 Negotiate with the most favorable organization(s).
- 11.1.8 Award contracts to more than one agency, in which event each agency responsible for part awarded to them.
- 11.1.9 UNICEF reserves the right to make minor revisions to this RFP.

11.2 This Request for Proposal and responses thereto, does not bind UNICEF to enter into any agreements or contracts with organizations submitting the bid. UNICEF reserves the right to cancel the bid without assigning any reason whatsoever.

12.0 NON-RESPONSE

Agencies receiving the RFP are requested to inform, in writing, the reasons of non-participation, in case they are not participating in the bid.

13.0 SPECIAL INSTRUCTION TO THE BIDDERS

13.1 RFP RESPONSE FORMAT:

The Guidelines for drafting the technical proposal are indicated in Section 6. Bidders are advised to submit the proposal in line with the evaluation criteria and provide sufficient information in the proposal to address each area of the evaluation criteria, to ensure that the evaluation team can make a fair assessment of the agency based only on its proposal. In addition to the information requested the bidders must provide the following background information:

13.2 Company Profile with following details:

- Name of president/Directors (Governance structure)
- Date and state of incorporation
- Summary of corporate structure and business area
- Corporate directions and experience
- Number and type of employees
- Most recent Financial Statements.

13.3 The agency must provide latest CVs for the proposed team.

13.4 Agency registration papers with relevant authorities, certificate of incorporation, trade license etc.

13.5 Certified statement indicating Bank Account number in the organization's name which is operated by two persons (preferably).

13.6 Summary of audited financial statement of last two years (in one page).

13.7 Financial proposal as per section 17.

14.0 QUALIFICATIONS/SPECIALIZED KNOWLEDGE /EXPERIENCE:

14.1 The organization with following knowledge and experience is preferred:

- a) The agency should have at least 10 years of experience on training, facilitation, and capacity building activities in the fields of nutrition and communication for development.
- b) Having around 10 years' experience in conducting research and monitoring in the field of nutrition.
- c) Have basic knowledge and experience on salt iodisation programme in Bangladesh - reflex the agency knowledge about salt iodization program.
- d) The agency should have at least 5 years of experiences on monitoring communication activities.
- e) Team leader and key members must have adequate background and experience managing similar activities of this TOR They should have excellent interpersonal skills to work in teams.
- f) Ability to implement its proposed implementation plan within proposed time schedule & cost.

- g) Adequate and appropriate logistical facilities and personnel.
- h) Organization should be proactive, innovative, reliable and outcome oriented
- i) Experience with UN or UNICEF other development partners or UNICEF will be considered as an advantage.

- 14.2 Agencies must submit separate Technical and Financial proposals in the following manner:
- a) Should provide three (3) copies of technical proposal and one (1) copy of financial proposals. Technical proposals and financial proposals should be packed in separate envelopes and marked with markings (RFP/Bid No., title, proposal type, no. of copies etc.). These two (2) packages should be over packed in one bigger envelope and sealed envelopes should have proper markings i.e., RFP/Bid No., title and addressed to the Chief, Supply & Procurement Section, UNICEF-BCO, BSL Office Complex, 1 Minto Road, Dhaka-1000.
 - b) Cost should not be appeared in the technical proposal.
 - c) The Proposal package with all necessary markings should be dropped in the Bid Box located at UNICEF Reception area on the 3rd Floor, Right wing, BSL Office Complex, 1 Minto Road, Dhaka-1000.

14.3 Organization must provide sufficient information in the proposal to address each area of the evaluation criteria, to ensure that the evaluation team can make a fair assessment of the agency based only on its proposal.

Information, which the Agency considers confidential, should be clearly marked “Confidential” if any, next to the relevant part of the text, and UNICEF will then treat such information accordingly.

15.0 PROJECT TEAM LEADER AND KEY MEMBERS:

15.1 Pursuant to the resulting contract, the Agency shall provide services of appropriate Team Leader and key members to perform the tasks of the Terms of Reference (Section 3), ensure implementation of the project, and be responsible for providing replacement members of similar ability, qualification and experience (if required).

15.2 Accountability to ensure the overall quality work of the assignment will lie with the contracted agency. The agency will be responsible for selecting the team leader(s) who will lead the overall assignment, providing technical guidance to plan, design and manage the orientation workshops including monitoring and reporting. The agency will be responsible for selecting the members considering following points:

- a) The team Leader should have relevant educational background and experience in the field of research on nutrition and have knowledge about salt iodization program.
- b) Selecting the team members for conducting capacity building activities in the fields of nutrition and communication for development and monitor communication activities.

Languages: The Team leader should have fluency in English and good writing skill.

15.3 The contracted agency will work closely with selected UNICEF staff members in Bangladesh Country Office to ensure that there is clarity and clear understanding of the expectations.

15.4 The agency will confirm the availability of the team members as proposed in the technical proposal. Change of team composition will not be acceptable. In case, replacement is required, the agency shall notify UNICEF in writing, for prior approval, stating: the reason for replacing the person(s) originally assigned to the project the names and signed curriculum vitae of the proposed replacements.

Such written notice shall be forwarded to UNICEF at least fourteen (14) days in advance of the date of replacement. UNICEF may also request replacement with valid reason.

16.0 AGENCY REPRESENTATION

The Agency represents and warrants that it has or can arrange the personnel, experience, qualifications, facilities and all other skill and resources necessary to perform its obligations under the resulting Contract.

17.0 FORMAT FOR PREPARING FINANCIAL PROPOSAL

17.1 Financial proposal must be in following prescribed format: (in Taka)

Description of Items	Rate	# of days	Persons	Total
A) Personnel Cost in 3 main categories: Senior, Mid-level and Junior for: i. Develop and finalize the implementation plan ii. Develop orientation modules and monitoring tools iii. Reporting				
B) Cost of conducting 128 orientation workshops with the Retailers in 13 districts Note: mention unit rate for each workshop		Unit (128 nos.)	NA	
C) Cost of facilitating orientation workshops for Bazar Committee in 13 districts Note: mention unit rate for each workshop		Unit (13 nos.)	NA	
D) Cost of monitoring use of communication materials and documentation of RTK testing results				
E) Travel Cost of individual team member (if required)				
F) DSA of team member (if required)				
G) Other Costs: Please specify any other costs than above, which may include: meeting with stakeholders, stationary, communication, computer usage, management fee, etc.)				
Total Cost for the assignment				
VAT on the requested service – please mention the Percentage (%): (where VAT is not applicable; bidder should indicate “ZERO” percentage. <i><u>NB: Bidders MUST provide prove from the Government Authority that the items are “ZERO” rated or they are exempted from paying VAT – bid will be considered invalid if bidder fail to provide this document/proof.</u></i>				

NOTE(s):

- Please provide cost breakdown of items of Sl. # A-G in separate sheets.
- UNICEF will assume that the bidders will have factored in its offer all causes that may have an influence on the quoted price.
- In the Financial Offer, please confirm the payment schedule, for this assignment please note the following Payment Milestones (for total amount excluding VAT):
1st installment (around 20% of total amount) after completion of preparatory activities after submission of Final implementation plan.
2nd installment (40%) after completion of 60% of orientation programs for retailers and Bazar committee members.

3rd /final installment (remaining 40%) after completion of assignment upon submission and acceptance of the final report.

17.2 Kindly note that:

- All amounts will be quoted in Taka.
- UNICEF does not pay any agency commission.
- The Contractor shall be paid only upon UNICEF acceptance of the work or deliverable.
- Payment will be made within 30 days of UNICEF's acceptance of deliverables.
- Inform the Bank, branch and account information. Indicate names of persons operating the Agency account.
- Inform the **payment schedule** (manner in which payment requested), with justification of each installment. Indicate the deliverables UNICEF will receive against each installment required. A Gantt chart may be provided with activities-deliverables-dates-cost-installment payment schedule.
- In case, an **advance payment** (kindly indicate the amount with detail breakdown with justification) is requested, the Contractor should provide an unconditional guarantee issued by a bank on behalf of the contractor and in favor of UNICEF to guarantee either submission of deliverables according to the contract, or to refund the advance to UNICEF in case of default by the Contractor. Any charges for such guarantee must be borne by the Contractor.
- **Information on financial offer should not be attached with the Technical Offer.**

18.0 GENERAL TERMS AND CONDITIONS

The General Terms and Conditions mentioned as under will form part of the contract resulting from this REF

ACKNOWLEDGMENT COPY

Signing and returning the acknowledgment copy of a contract issued by UNICEF or beginning work under that contract shall constitute acceptance of a binding agreement between UNICEF and the Contractor.

DELIVERY DATE

Delivery Date to be understood as the time the contract time is completed at the location indicted under delivery terms.

Payment Terms

(a) UNICEF shall, unless otherwise specified in the contract, make payment within 30 days of receipt of the contractor's invoice which is issued only upon UNICEF's acceptance of the work specified in the contract.

(b) Payment against the invoice referred to above will reflect any discount shown under the payment terms, provided payment is made within the period shown in the payment terms of the contract.

(c) The prices shown in the contract cannot be increased except by express written agreement by UNICEF.

LIMITATION OF EXPENDITURE

No increase in the total liability to UNICEF or in the price of the work resulting from activity changes, modifications, or interpretation of the statement of work will be authorized or paid to the contractor unless such changes have been approved by the contracting authority through an amendment to this contract prior to incorporation in the work.

TAX EXEMPTION

Section 7 of the Convention on the Privileges and Immunities of the United Nation provides, inter alia, that the UN, including its subsidiary organs, is exempt from all direct taxes and is exempt from customs duties in respect of articles imported or exported for its official use. Accordingly, the Vendor authorizes UNICEF to deduct from the Vendor's

invoice any amount representing such taxes or duties charged by the Vendor to UNICEF. Payment of such corrected invoice amount shall constitute full payment by UNICEF. In the event any taxing authority refuses to recognize the UN exemption from such taxes, the Vendor shall immediately consult with UNICEF to determine a mutually acceptable procedure.

Accordingly, the contractor authorizes UNICEF to deduct from the Contractor's invoice any amount representing such taxes, duties, or charges, unless the Contractor has consulted with UNICEF before the payment thereof and UNICEF has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In the event, the Contractor shall provide UNICEF with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

LEGAL STATUS

The Contractor shall be considered as having the legal status of an independent contractor vis-a-vis UNICEF. The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNICEF.

CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this contract, reliable individuals who will perform effectively in the implementation of the contract, respect the local customs and conform to a high standard of moral and ethical conduct.

INDEMNIFICATION

The Contractor shall indemnify, hold and save harmless and defend, at its own expense, UNICEF, its officials, agents, servants and employees, from and against all suits, claims, demands and liability of any nature or kind, including their costs and expenses arising out of the acts or omissions of the Contractor or its employees or sub-contractors in the performance of this contract. This provision shall extend, inter alia, to claim and liability in the nature of workman's compensation, product liability and liability arising out of the use of patented inventions or devices, copyrighted materials or other intellectual property by the Contractors, its employees, officers, agents, servants, or sub-contractor. The obligation under this Article do not lapse upon termination of the Contract.

INSURANCE AND LIABILITIES TO THIRD PARTIES

(a) The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.

(b) The Contractor shall provide and thereafter maintain all appropriate workmen's compensation and liability insurance, or its equivalent, with respect to its employees to cover claims for death, bodily injury or damage to property arising from the execution of this Contract. The Contractor represents that the liability insurance includes sub-Contractors.

(c) The Contractor shall also provide and thereafter main liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of work under this Contract or the operation of any vehicles, boats, airplanes, or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.

(d) Except for the workmen's compensation insurance, the insurance policies under this Article shall:

(i) Name UNICEF as additional insured;

(ii) Include a waiver of subrogation of the Contractor's right to the insurance carrier against UNICEF;

(iii) Provide that UNICEF shall receive thirty (30) days written notice from the insurers prior to any cancellation or change in coverage.

(e) The Contractor shall, upon request, provide UNICEF with satisfactory evidence of the insurance required under this Article.

ENCUMBRANCES/LIENS

The contractor shall not cause or permit any lien, attachment or other encumbrance by any person by any person to be placed on file or to remain on file in any public office or on file with UNICEF against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

TITLE TO EQUIPMENT

Title to any equipment and supplies which may be furnished by the UNICEF shall rest with UNICEF and any such equipment shall be returned to UNICEF at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment when returned to UNICEF shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear.

COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS

UNICEF shall be entitled to all intellectual property and other proprietary rights including but not limited to patents, copyrights and trademarks, with regards to documents and other materials which bear a direct relation to, or are prepared or collected in consequence or in the course of the execution of this contract. At UNICEF's request, the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring them to the UNICEF, in compliance with the requirements of the applicable law.

CONFIDENTIAL NATURE OF DOCUMENTS

(a) All maps, drawings, photographs, mosaics, plans, reports, recommendations, Estimates, documents and all other data compiled by or received by the Contractor under this Contract shall be the property of UNICEF, shall be treated as confidential and shall be delivered only to the UN authorized officials on completion of work under this Contract.

(b) The Contractor may not communicate any time to any other person, Government or authority external to UNICEF, any information known to it by reason of its association with UNICEF which has not been made public except with the authorization of the UNICEF; nor shall the Contractor at any time use such information to private advantage. These obligations do not lapse upon termination of this Contract with UNICEF.

FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

(a) In the event of and as soon as possible after the occurrence of any cause constituting force majeure the contractor shall give notice and full particulars in writing to UNICEF of such occurrence or change if the contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this contract. The Contractor shall also notify UNICEF of any other changes in conditions or the occurrence of any event which interferes or threatens to interfere with its performance of the Contract. On receipt of the notice required under this Article, UNICEF shall take such action as, in its sole discretion, it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under the Contract.

(b) If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, UNICEF shall have the right to suspend or terminate this contract in the same terms and conditions as provided for in Article on "Termination", except that the period of notice shall be seven (7) days instead of (30) days.

(c) Force majeure are used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection or other acts of a similar nature or force.

TERMINATION

If the Contractor fails to deliver any or all of the deliverables within the time period(s) specified in the Contract, or fails to perform any of the terms, conditions, or obligations of the Contract or should the Contractor be adjudged bankrupt, or be liquidated, or become insolvent, or should the contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the contractor, UNICEF may, without prejudice to any other right or remedy, it may have under the terms of these conditions, terminate the contract, forthwith, in whole or

in part, upon Thirty (30) days notice to the Contractor.

UNICEF reserves the right to terminate without cause this Contract at any time upon thirty (30) days prior written notice to the Contractor, in which case UNICEF shall reimburse the Contractor for all reasonable costs incurred by the contractor prior to receipt of the notice of termination.

In the event of any termination no payment shall be due from UNICEF to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this contract. Upon the giving of such notice, the Contractor shall have no claim for any further payment, but shall remain liable to UNICEF for reasonable loss or damage which may be suffered by UNICEF for reason of the default. The Contractor shall not be liable for any loss or damage if the failure to perform the contract arises out of force majeure.

Upon termination of the contract, UNICEF may require the Contractor to deliver any finished work which has not been delivered and accepted, prior to such termination and any materials or work-in-process related specifically to this contract. Subject to the deduction of any claim UNICEF may have arising out of this contract or termination, UNICEF will pay the value of all such finished work delivered and accepted by UNICEF. The initiation of arbitral procedure in accordance with Article on "Settlement of Disputes" below (page 13) shall not be deemed a termination of this Contract.

SUB-CONTRACTING

In the event the Contractor requires the services of subcontractors, the Contractor shall obtain the prior approval and clearance of UNICEF for all sub-contractors. The approval of UNICEF for all subcontractors shall not relieve the Contractor of any of its obligations under this contract. The terms of any sub-contract shall be subject to and in conformity with the provisions of this Contract.

ASSIGNMENT AND INSOLVENCY

- (a) The Contractor shall not, except after obtaining the written consent of UNICEF, assign, transfer, pledge or make other dispositions of the Contract or any part thereof, of the Contractor's rights or obligations under the Contract.
- (b) Should the Contractor become insolvent or should control of the Contractor change by virtue of insolvency, UNICEF may, without prejudice to any other rights and remedies, terminate the contract by giving the Contractor written notice of termination.

USE OF UNITED NATIONS AND UNICEF NAME AND EMBLEM

The Contractor shall not use the name, emblem or official seal of the United Nation or UNICEF or any abbreviation of these names for any purpose.

OFFICIALS NOT TO BENEFIT

The Contractor warrants that no officials of UNICEF or the United Nations has received or will be offered by the contractor any direct or indirect benefit arising from this Contract or the award thereof. The contractor agrees that breach of this provision is a breach of an essential term of the Contract.

PROHIBITION ON ADVERTISING

The Contractor shall not advertise or otherwise make public that the Vendor is furnishing goods or services to UNICEF without special permission of UNICEF.

SETTLEMENT OF DISPUTES

Amicable Settlement

The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.

Arbitration

Unless any such dispute, controversy or claim between the Parties arising out of or relating to this Contract or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Article within sixty (60) days after receipt by one Party or the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

PRIVILEGES AND IMMUNITIES

The privileges and immunities of the UN, including the subsidiary organs are not waived.

CHILD LABOR

UNICEF fully subscribes to the Convention on the rights of the Child and draws the attention of the potential suppliers to Article 32 of the Convention which inter alia requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

ANTI-PERSONNEL MINES

UNICEF supports an international ban on the manufacture of anti-personnel mines. Anti-personnel mines have killed and maimed thousands of people, of whom a large proportion are children and women. Anti-personnel mines present a serious obstacle to the return of populations displaced from their residences by fighting around their villages and homes. UNICEF has, therefore decided not to purchase products from countries or companies/agencies that sell or manufacture anti-personnel mines or their components.

Authority to modify

No modification or change in this contract, no waiver of any of its provisions or any additional contractual relationship of any kind with the Contractor shall be valid and enforceable against UNICEF unless provided by an amendment to this Contract signed by the authorized official of UNICEF.

19.0 SPECIFIC INSTRUCTIONS/TERMS AND CONDITIONS

19.1 ATTENTION TO DETAILS

Bidders are instructed to carefully read this Bid in its entirety and observe/examine all information, specifications, maps, drawings, circulars, schedules, terms and conditions, and all other instructions pertaining to the Bid. Failure to do so will be at the Bidder's own risk and he cannot secure relief on the plea of error in the Bid.

LIQUIDATED DAMAGES FOR LATE DELIVERY/POOR QUALITY

UNICEF shall be entitled to liquidated damages from the Contractor for failure in performance (delivery and quality), under the conditions and in the amounts specified below is included in the Contract.

Such damages shall be payable by the sole fact of such failure in performance without the need for any previous notice, except as otherwise provided in the Contract, or any legal proceedings, or proof of damage, which shall in all cases be considered as ascertained. UNICEF may, without prejudice to any other method of recovery, deduct any amount of liquidated damages from the Contractor's invoices or from any sums due or which may become due to the contractor. The payment or deduction of such damages shall not relieve the Contractor of any of its other obligations or liabilities under the contract.

Listed below are the "Liquidated Damages Clauses":

A. LIQUIDATED DAMAGES FOR LATE DELIVERY

If the Contractor fails to make deliveries within the delivery date(s) stipulated in the UNICEF Contract, UNICEF shall be entitled to liquidated damages in the amount of five-tenths percent (0.5%) of the value of such deliveries per additional day of delay, up to a maximum of ten percent (10%) of the value thereof.

B. LIQUIDATED DAMAGES FOR QUALITY CONTROL FAILURE

If the Contractor fails to meet quality control requirements or if the Contractor fails to rectify inadequacy in a delivery which has not met quality control requirements within two (2) weeks of having received notice from UNICEF by email/registered mail (return receipt requested), UNICEF shall be entitled to liquidated damages in the amount of one tenth percent (0.1%) of the value of such delivery or deliveries per day from the date of such failure until it is cured, up to a maximum of twenty-five percent (25%) of the value thereof.

19.2 VAT PAYMENT

In addition to Clause on "TAX EXEMPTION" of the UNICEF's General Terms and Conditions, VAT Payment will be reimbursed at actual upon receipt of the following documents:

- (a) Original VAT Challan(s) issued in favor of UNICEF-BCO mentioning relevant Purchase Order Number duly countersigned and sealed by the VAT authorities of the Government of Bangladesh.
- (b) VAT amount must be mentioned in the original VAT Challan(s) and the same amount should be deposited to the Government account by Treasury Challan(s) mentioning UNICEF Purchase Order Number.
- (c) Copy(ies) of the Treasury Challan(s) duly countersigned and sealed by the respective VAT Authority in support and proof of VAT payment must be submitted with the Invoice.
- (d) VAT charged to UNICEF must not be mixed with Vendor's other business transactions so that UNICEF may duly receive the reimbursement from Government according to set procedures.
- (e) The VAT percentage rate must be stated in the space provided in this Bid. Where VAT is not applicable, bidder should indicate "ZERO" percentage.

ANNEX - 1: Selected upazilas for RTK strategy implementation Phase I

Division	District	Upazila	# of union
Barisal	Bhola	Bhola Sadar	13
		Burhanuddin	9
		Char Fasson	19
Chittagong	Bandarban	Alikadam	2
		Naikhongchhari	4
		Thanchi	4
	Cox's Bazar	Pekua	7
		Teknaf	6
		Ukhia	5
Dhaka	Netrakona	Atpara	8
		Khaliajuri	6
		Madan	9
Khulna	Satkhira	Assasuni	11
		Kaliganj	12
		Shyamnagar	12
Rangpur	Gaibandha	Fulchhari	7
		Palashbari	9
		Sadullapur	11
Sylhet	Sunamganj	Dakshin Sunamganj	8
		Dowarabazar	9
		Sulla	4
Total		21	175

ANNEX - 2: Selected upazilas for RTK strategy implementation - Phase II

Division	District	Upazila	# of union	
Barisal	Barguna	Bamna	4	
	Bhola	Lalmohan	9	
		Manpura	4	
Chittagong	Cox's Bazar	Cox's Bazar Sadar	10	
		Maheshkhali	8	
	Khagrachhari	Khagrachhari Sadar	5	
		Lakshmichhari	3	
		Mahalchhari	5	
		Manikchhari	4	
		Matiranga	8	
		Panchhari	5	
		Ramgarh	3	
Dhaka	Jamalpur	Islampur	12	
		Sarishabari	8	
Khulna	Satkhira	Debhata	5	
Rangpur	Kurigram	Chilmari	6	
		Kurigram Sadar	8	
	Gaibandha	Gaibandha Sadar	13	
		Gobindaganj	17	
		Saghatta	10	
		Sundarganj	15	
		Dimla	10	
	Nilphamari	Domar	10	
		Jaldhaka	11	
		Kishoreganj	9	
		Nilphamari Sadar	15	
		Saidpur	5	
Sylhet	Sunamganj	Dera	9	
		Bishwambarpur	5	
		Chhatak	13	
		Dharmapasha	10	
		Tahirpur	7	
		Sunamganj Sadar	9	
		Jagannathpur	8	
		Jamalganj	5	
	Habiganj	Ajmiriganj	5	
		Bahubal	7	
		Baniachong	14	
		Chunarughat	10	
		Habiganj Sadar	10	
		Lakhai	6	
		Madhabpur	10	
		Nabiganj	12	
Total		43	362	