

**EXPRESSION OF INTEREST (EOI)
FROM INTERESTED BANK/NON-BANK FINANCIAL INSTITUTION (NBFII)/
VENTURE CAPITAL (VC) FIRM**

**(FOR EXTENDING THE REQUIRED CREDIT FACILITIES / EQUITY FUNDING TO THE RURAL BASED
ENTERPRISE -MSMEs, INCUBATED UNDER OXFAM IN BANGLADESH'S IMPACT INVESTMENT
PROGRAMME -EDP)**

ABOUT OXFAM

Oxfam is an international organization and currently working in more than 90 countries around the world. Oxfam's vision is a *"just world without poverty"*: A world in which people can influence decisions that affect their lives, enjoy their rights, and assume their responsibilities as full citizens of a world in which all human beings are valued and treated equally.

Oxfam international is involvement in Bangladesh since 1970, assisting the then cyclone victims and supporting the people of Bangladesh during the liberation War in 1971 and as recognition for its work in 1971, Oxfam received honored as a **"Friend of the Bangladesh Liberation War in 2012"** from the government of Bangladesh. Oxfam works as a network facilitator between the wide range of power holders and poor people in Bangladesh to build a future, free from the injustice of poverty. For more info please visit our website: <https://www.oxfam.org/en/countries/bangladesh>

As part of the wider strategy to achieve the Oxfam's vision, Oxfam in Bangladesh has set its Strategic Goals: **(1)** Gender and Women's Leadership, **(2)** Economic Justice & Resilience and **(3)** Humanitarian Capacity Building and Response. Over the past decade, Oxfam in Bangladesh has also successfully implemented a number of innovative initiatives with the private sector which has established the position of Oxfam, as an organisation that is able to broker relationships with multiple stakeholders. **Enterprise Development Programme (EDP)** is a part of Oxfam's global impact investment programme and playing a vital role in Bangladesh since 2013.

The goals of the EDP-Oxfam in Bangladesh are;

- 1)** To develop a sustainable MSMEs sector through unlocking the access to finance, access to market and climate change adaptation for benefitting vulnerable community, women, youth and marginalised farmers;
- 2)** To promote local economic & employment opportunities through developing rural based MSMEs;
- 3)** **The EDP, Money Plus model** is particularly interesting, as it bridges the MSMEs gaps in all four major fronts – access to growth capital (working & fixed) from formal financial institution through guarantee fund/ security, improve business capacity, access to latest Agri-tech and finally advanced skill sets for tapping to forward market.

EDP- Geographical coverage in Bangladesh

Oxfam in Bangladesh, currently incubates a good number of projects/ enterprises under its EDP in Rangpur, Barishal, Dhaka and Mymensingh division, but plans to expand in other divisions in Bangladesh.

For extending the required credit facilities / equity funding to the rural based enterprise - MSMEs under EDP, qualified bank/non-bank financial institutions (NBFIs), Venture Capital firm (VC), who have the below described capabilities and interested in participating in our EDP, are invited to submit an EOI electronically not later than the deadline specified of this Call.

Key conditions and documents are required to submit the application against the EOI:

Key condition for EOI:

- 1) Similar experience in extending the financing facility (credit or equity investment) to rural MSMEs particularly Agri & agro processing industries and/or off firm in Bangladesh through collaborating with any international development organization/ agency/ foreign donor organization/ foreign impact investor/ private investors, is desirable but not mandatory;
- 2) Have sufficient & skilled manpower or arrangement to handle such rural based MSMEs;
- 3) Have sufficient tailor-made financing or investment product towards extending the financing facility to the MSMEs;
- 4) Willing to provide the affordable terms and conditions to the MSMEs owner (s);
- 5) Willing to provide the Bangladesh Bank refinance or special finance facility for women led MSMEs, MSMEs and Agro processing industries loan/ investment.

Key documents for EOI:

Company profile, with information regarding current branch network or geographic coverage, previous experience (if any), existing different lending/equity investment products and key terms & conditions for MSMEs, particularly for rural based and women led enterprise;

Those who are interested in above EOI, are requested to submit their full business proposal, for extending the credit/ debt or equity investment facility to the enterprises that incubated under Oxfam's EDP by 15-06-2018 to email id: hbrbd@oxfam.org.uk

Should you have any queries in this regard, please feel free to contact through email at hbrbd@oxfam.org.uk