



Request for Quotations (RFQ)

RFQ Number: AUHC-2019-016

Issuance Date: April 16, 2019

Deadline for Offers: April 27, 2019

Description: Supply of clinic sign board and satellite clinic banners for Surjer Hashi Network (SHN) clinics

For: Advancing Universal Health Coverage (AUHC) Activity

Funded By: United States Agency for International Development (USAID), Contract No. AID-388-C-17-00001

Implemented By: Chemonics International Inc.

Point of Contact: procurement@auhproject.org

******* ETHICAL AND BUSINESS CONDUCT REQUIREMENTS *******

Chemonics is committed to integrity in procurement, and only selects suppliers based on objective business criteria such as price and technical merit. Chemonics expects suppliers to comply with our Standards of Business Conduct, available at <https://www.chemonics.com/our-approach/standards-business-conduct/>.

Chemonics does not tolerate fraud, collusion among offerors, falsified proposals/bids, bribery, or kickbacks. Any firm or individual violating these standards will be disqualified from this procurement, barred from future procurement opportunities, and may be reported to both USAID and the Office of the Inspector General.

Employees and agents of Chemonics are strictly prohibited from asking for or accepting any money, fee, commission, credit, gift, gratuity, object of value or compensation from current or potential vendors or suppliers in exchange for or as a reward for business. Employees and agents engaging in this conduct are subject to termination and will be reported to USAID and the Office of the Inspector General. In addition, Chemonics will inform USAID and the Office of the Inspector General of any supplier offers of money, fee, commission, credit, gift, gratuity, object of value, or compensation to obtain business.

Offerors responding to this RFQ must include the following as part of the proposal submission:

- Disclose any close, familial, or financial relationships with Chemonics or project staff. For example, if an offeror's cousin is employed by the project, the offeror must state this.
- Disclose any family or financial relationship with other offerors submitting proposals. For example, if the offeror's father owns a company that is submitting another proposal, the offeror must state this.
- Certify that the prices in the offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- Certify that all information in the proposal and all supporting documentation are authentic and accurate.
- Certify understanding and agreement to Chemonics' prohibitions against fraud, bribery and kickbacks.

Please contact Chief of Party James Griffin (jgriffin@auhproject.org) with any questions or concerns regarding the above information or to report any potential violations. Potential violations may also be reported directly to Chemonics' Washington office through the contact information listed on the website found at the hyperlink above.

Section 1: Instructions to Offerors

1. **Introduction:** The Advancing Universal Health Coverage (AUHC) Activity is a USAID funded health initiative, implemented by Chemonics International, to assist the goals of the Government of Bangladesh to significantly expand access to safe, affordable and quality health services, while increasing financial protection, particularly of the poor, in support of the Government of Bangladesh's National Health Care Financing Strategy (2012-2032), under which Universal Health Coverage is a key priority. As part of project activities, AUHC supports the Surjer Hashi Network (SHN) as it begins to assume managerial responsibility for nearly 400 Smiling Sun clinics, which were previously run by more than two dozen NGOs throughout Bangladesh. In order to ensure proper branding and marking of the nonw-SHN clinics, AUHC requires SHN-branded clinic signboards and banners.

Offerors are responsible for ensuring that their offers are received by Chemonics in accordance with the instructions, terms, and conditions described in this RFQ. Failure to adhere with instructions described in this RFQ may lead to disqualification of an offer from consideration.

2. **Offer Deadline and Protocol:** Offers must be received no later than 11:59pm local Dhaka time on Wednesday, April 27, 2019, by only email to procurement@auhproject.org. Please reference the RFQ number in any response to this RFQ. Offers received after the specified time and date will be considered late and will be considered only at the discretion of Chemonics.

Specifications: Section 3 contains the technical specifications of the required items. All commodities offered in response to this RFQ must be new and unused. Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

3. **Quotations:** Quotations in response to this RFQ must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs. All quotations must present VAT as separate cost. Pricing must be presented in Bangladeshi taka (BDT). Offers must remain valid for not less than thirty (30) calendar days after the offer deadline. Offerors are requested to provide quotations on their official quotation format or letterhead; in the event this is not possible, offerors may complete the table in Section 3.

In addition, offerors responding to this RFQ are requested to submit the following:

- Organizations responding to this RFQ are requested to submit a copy of their official registration or business license along with VAT Registration copy.
- Individuals responding to this RFQ are requested to submit a copy of their identification card.

5. **Delivery:** The delivery and installation locations for the items described in this RFQ are mentioned in Section 3 and in Annex 1. Annex 1 represents the current estimate of the locations which require each of the designated types of signboards. The final list, however, will be provided by SHN to the successful offeror. Locations may shift slightly within regions but will not materially affect an offeror's delivery and installation budget. As part of its response to this RFQ, each offeror is expected to provide an estimate (in calendar days) of the delivery timeframe (after receipt of order). The delivery estimate presented in an offer in response to this RFQ must be upheld in the performance of any resulting contract.

6. **Source/Nationality/Manufacture:** All goods and services offered in response to this RFQ or supplied under any resulting award must meet USAID Geographic Code 937 in accordance with the United States Code of Federal Regulations (CFR), 22 CFR §228. The cooperating country for this RFQ is Bangladesh.

Offerors may not offer or supply any commodities or services that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.

7. **Warranty:** Warranty service and repair within the cooperating country is required for all commodities under this RFQ. The warranty coverage must be valid on all commodities for a minimum of twelve (12) months after delivery and acceptance of the commodities, unless otherwise specified in the technical specifications. At the time that any commodity is transferred to another entity within the cooperating country, all rights to warranty support and service shall be transferred with the commodity to that entity's end-user.
8. **Taxes and VAT:** In accordance with the agreement under which this procurement is financed, Chemonics is exempt from payment of taxes, VAT, tariffs, duties, or other levies imposed by the Bangladesh government. Offerors must include taxes, VAT, charges, tariffs, duties and levies in accordance with the laws of the Bangladesh as a separate cost line. Chemonics will provide the successful offeror with a VAT coupon for VAT amount, VAT coupon will be issue upon submission of Mushok-11
9. **DUNS Number:** Companies or organizations, whether for-profit or non-profit, shall be requested to provide a Data Universal Numbering System (DUNS) number if selected to receive an award in response to this RFQ valued greater than or equal to USD\$30,000 (or equivalent in other currency). If the Offeror does not have a DUNS number and is unable to obtain one before proposal submission deadline, Offeror shall include a statement noting their intention to register for a DUNS number should it be selected as the successful offeror or explaining why registration for a DUNS number is not possible. Contact Dun & Bradstreet through this webform to obtain a number: <https://fedgov.dnb.com/webform>. Further guidance on obtaining a DUNS number is available from Chemonics upon request.
10. **Eligibility:** By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S. Government. Chemonics will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.
11. **Evaluation and Award:** The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a lowest-price, technically-acceptable basis.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed "non-responsive" and thereby disqualified from consideration. Chemonics reserves the right to waive immaterial deficiencies at its discretion.

Best-offer quotations are requested. It is anticipated that award will be made solely on the basis of these original quotations. However, Chemonics reserves the right to conduct any of the following:

- Chemonics may conduct negotiations with and/or request clarifications from any offeror prior to award.
- While preference will be given to offerors who can address the full technical requirements of this RFQ, Chemonics may issue a partial award or split the award among various suppliers, if in the best interest of the AUHC Project.
- Chemonics may cancel this RFQ at any time.

Please note that in submitting a response to this RFQ, the offeror understands that USAID is not a party to this solicitation and the offeror agrees that any protest hereunder must be presented—in writing with full explanations—to the AUHC Project for consideration, as USAID will not consider protests regarding procurements carried out by implementing partners. Chemonics, at its sole discretion, will make a final decision on the protest for this procurement.

12. **Terms and Conditions:** This is a Request for Quotations only. Issuance of this RFQ does not in any way obligate Chemonics, the AUHC Project, or USAID to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer.

This solicitation is subject to Chemonics' standard terms and conditions. Any resultant award will be governed by these terms and conditions; a copy of the full terms and conditions is available upon request. Please note the following terms and conditions will apply:

- Chemonics' standard payment terms are net 30 days after receipt and acceptance of any commodities or deliverables. Payment will only be issued to the entity submitting the offer in response to this RFQ and identified in the resulting award; payment will not be issued to a third party.
- Any award resulting from this RFQ will be firm fixed price, in the form of a fixed price subcontract.
- No commodities or services may be supplied that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.
- Any international air or ocean transportation or shipping carried out under any award resulting from this RFQ must take place on U.S.-flag carriers/vessels.
- United States law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. The supplier under any award resulting from this RFQ must ensure compliance with these laws.
- The title to any goods supplied under any award resulting from this RFQ shall pass to SHN following delivery and acceptance of the goods by SHN. Risk of loss, injury, or destruction of the goods shall be borne by the offeror until title passes to SHN.

Section 2: Offer Checklist



To assist offerors in preparation of proposals, the following checklist summarizes the documentation to include an offer in response to this RFQ:

- Cover letter, signed by an authorized representative of the offeror (see Section 4 for template)
- Official quotation, including specifications of offered equipment (see Section 3 for example format)
- Copy of offeror's registration or business license (see Section 1.5 for more details)

Section 3: Specifications and Technical Requirements

The table below contains the technical requirements of the commodities/services. Offerors are requested to provide quotations containing the information below on official letterhead or official quotation format. In the event this is not possible, offerors may complete this Section 3 and submit a signed/stamped version to Chemonics.

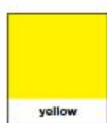
S/N	Item Name	Detailed Specifications	Qty.	Image Description
1	Directional Signboard (Right Arrow)	<p>Sheet: 22 gage MS Sheet</p> <p>Media: Back adhesive PP Film / Night Reflective Film</p> <p>Printing: Ink-Jet / Eco Solvent Print with Gloss Lamination</p> <p>Out-door Color Warranty: Minimum 2-year, no-fade color warranty for ink-jet Print</p> <p>Size: 2' x 3'</p>	924	<p>The image shows a directional signboard for Sun's Health Clinic. It features a red sun icon on the left and a blue arrow pointing to the right. The text in Bengali reads 'সূর্যের হাসি ক্লিনিক' (Sun's Health Clinic) and 'হাসি মুখে সেবা' (Service with a smile). The USAID logo is visible at the bottom left, and the clinic's name is repeated at the bottom right.</p>
2	Directional Signboard (Left arrow)	<p>Sheet: 22 gage MS Sheet</p> <p>Media: Back adhesive PP Film / Night Reflective Film</p> <p>Printing: Ink-Jet / Eco Solvent Print with Gloss Lamination</p> <p>Out-door Color Warranty: Minimum 2 years color warrantee for Ink-jet Print</p> <p>Size: 2' x 3'</p>	969	<p>The image shows a directional signboard for Sun's Health Clinic. It features a red sun icon on the left and a blue arrow pointing to the left. The text in Bengali reads 'সূর্যের হাসি ক্লিনিক' (Sun's Health Clinic) and 'হাসি মুখে সেবা' (Service with a smile). The USAID logo is visible at the bottom left, and the clinic's name is repeated at the bottom right.</p>
3	Satellite Clinic Banners	<p>Media: Black Out PVC Banner 340 gsm</p> <p>Printing: Solvent with 720 DPI Head</p> <p>Color Warranty: Minimum one-year color warranty for digital print.</p> <p>Fabrication: Plastic Pipe, Gutli & Eyelet</p> <p>Packaging: Normal PVC Folding Packet</p> <p>Size: 6' x 3.5'</p>	1091	<p>The image shows a satellite clinic banner for Sun's Health Clinic. It features a red sun icon on the left. The text in Bengali reads 'সূর্যের হাসি ক্লিনিক' (Sun's Health Clinic) and 'হাসি মুখে সেবা' (Service with a smile). Below this, it says 'স্যাটেলাইট ক্লিনিক' (Satellite Clinic) and 'এখানে বেসব সেবা পাওয়া যায়' (All services are available here). A list of services is provided: মায়ের স্বাস্থ্যসেবা (Maternal health services), শিশু স্বাস্থ্যসেবা (Child health services), সাধারণ রোগের চিকিৎসা (General disease treatment), প্রজনন স্বাস্থ্যসেবা (পরিবার পরিকল্পনা) (Reproductive health services (family planning)), and কিশোর-কিশোরীর স্বাস্থ্যসেবা (Adolescent health services). The USAID logo is visible at the bottom left, and the clinic's name is repeated at the bottom right.</p>
4	Main Clinic Signboard	<p>Board: 1.5"x1.5" 4 mm M.S. Angle frames.</p> <p>Sheet: 22 gauge MS Sheet; Brilliant white color</p>	350	

		<p>Painting: Metallic signboard frame finished with synthetic enamel paint of light grey</p> <p>Media: LG High Flex 680 gsm</p> <p>Printing: Eco Solvent print on LG / Apollo High Flex</p> <p>Lighting: 6 pcs 20-watt LED tube lights</p> <p>Out-door Color Warranty: Minimum 2year color warranty for digital print.</p> <p>Size: 6' x 4'</p>		<p>(Address line will be provided to successful offer, who will individualize each sign accordingly)</p> 
5	Main Clinic Signboard	<p>Board: 1.5"x1.5" 4 mm M.S. Angle frames.</p> <p>Sheet: 22 gauge MS Sheet; Brilliant white color</p> <p>Painting: Metallic signboard frame finished with synthetics enamel paint of light grey</p> <p>Media: LG High Flex 680 gsm</p> <p>Printing: Eco Solvent print on LG / Apollo High Flex</p> <p>Lighting: 10 pcs 20-watt LED tube light</p> <p>Out-door Color Warranty: Minimum 2-year color warranty for digital print.</p> <p>Size: 10' x 6'</p>	55	<p>(Address line will be provided to successful offer, who will individualize each sign accordingly)</p> 
6	Installation of Main Clinic Signboards	Current clinic signs will be removed, and the new signboards, together with an electrical connection, will be installed in their place.	405	

Color Code:

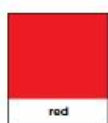
- Color specifications provided for printing on coated and uncoated paper, and digital output

LOGO COLORS



primary yellow

Pantone Process
Yellow C + U
c0 m10 y100 k0
R250 G225 B0
Hex #FAE100



primary red

Pantone 3546 CP
c0 m100 y100 k0
Pantone 3546 UP
c2 m94 y100 k4
R192 G13 B30
Hex #ED1C24



primary blue

Pantone 541 CP
c100 m58 y9 k46
Pantone 541 UP
c100 m45 y5 k36
R0 G48 B87
Hex #003C71

Do not use the yellow in any applications beyond the logo.

Use the navy blue for text, headlines. The red must be used at 100% for sun and rising sun brandmarks and should never be used as a background color.

Other criteria that must fulfilled:

The successful offeror will deliver as per SHN's desired locations, which are tentatively laid out below and attached in more detail in Annex 1.

S/N	Particular	Quantity (Pcs)	Delivery and Installation Location		
1	Directional Signboard (Right arrow)	924	Need to deliver 1,893 pcs directional signboard as per region wise clinic locations which is stated below: (Clinic list attached as Annex 1)		
			S/N	Region	Qty (Pcs)
			1	Dhaka Region	260
2	Directional Signboard (Left arrow)	969	2	Mymensingh Region	163
			3	Cumilla Region	232
			4	Khulna Region	413
			5	Sylhet Region	48
			6	Rajshahi Region	190
			7	Rangpur Region	132
			8	Chattogram Region	255
			9	Barishal Region	200
			Total (969+924)		1,893
			3	Satellite Clinic Banners	1091
S/N	Region	Quantity (Pcs)			
1	Dhaka Region	172			
2	Mymensingh Region	96			

			3	Cumilla Region	156
			4	Khulna Region	171
			5	Sylhet Region	11
			6	Rajshahi Region	97
			7	Rangpur Region	133
			8	Chattogram Region	150
			9	Barishal Region	105
			Total		1,091
4	Main Clinic Signboard (6' x 4')	350	Clinic wise main sign board delivery and installation location attached as Annex-1 (Before final print, vendor will submit clinic's bangla name address to SHN as a proof documents)		
5	Main Clinic Signboard (10' x 6')	55			
Total =		3,389			

Sample Detailed Cost Breakdown/Quotations Form:

S/N	Item Name/Specifications	Quantity	Unit price	Total Price (BDT)
	Sub-Total (Including Tax)			
	Add: VAT @%			
	Total (including VAT and tax)			

****All prices must be in Bangladeshi Taka (BDT)****

Delivery time (after receipt of order): _____ calendar days

Length of warranty on offered equipment: _____ years

Offered validity: _____

Payment Terms: _____ calendar days

Location of service center(s) for after-sales service, including warranty repair: _____

Section 4: Offer Cover Letter

The following cover letter must be placed on letterhead and completed/signed/stamped by a representative authorized to sign on behalf of the offeror:

To: Procurement Specialist
USAIDs Advancing Universal Health Coverage (AUHC) Activity
H-CWN(A) 3A, Suit 14 A-B, 3A, 13th Floor, Road-49,
Kamal Ataturk Avenue, Gulshan-2, Dhaka, Bangladesh

Reference: RFQ No. AUHC-2019-016

To Whom It May Concern:

We, the undersigned, hereby provide the attached offer to perform all work required to complete the activities and requirements as described in the above-referenced RFQ. Please find our offer attached.

We hereby acknowledge and agree to all terms, conditions, special provisions, and instructions included in the above-referenced RFQ. We further certify that the below-named firm—as well as the firm’s principal officers and all commodities and services offered in response to this RFQ—are eligible to participate in this procurement under the terms of this solicitation and under USAID regulations.

Furthermore, we hereby certify that, to the best of our knowledge and belief:

- We have no close, familial, or financial relationships with any Chemonics or AUHC project staff members;
- We have no close, familial, or financial relationships with any other offerors submitting proposals in response to the above-referenced RFQ; and
- The prices in our offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- All information in our proposal and all supporting documentation is authentic and accurate.
- We understand and agree to Chemonics’ prohibitions against fraud, bribery, and kickbacks.

We hereby certify that the enclosed representations, certifications, and other statements are accurate, current, and complete.

Authorized Signature: _____

Name and Title of Signatory: _____

Date: _____

Company Name: _____

Company Address: _____

Company Telephone and Website: _____

Company Registration or Taxpayer ID Number: _____

Company DUNS Number: _____

Does the company have an active bank account (Yes/No)? _____

Official name associated with bank account (for payment): _____

Bank Accounts Details Information (completed/signed/stamped by a representative authorized to sign on behalf of the offeror):

Sl.	Particulars	Information
1	Account Name:	
2	Account Number:	
3	Account Type:	
4	Name of Bank:	
5	Name of Bank Branch:	
6	Address of Branch:	
7	Bank Routing Number: If possible	

Signature with seal:

Name :

Designation :

Date :